

Checklist For Starting a Distribution Business

Business Plan Development

- Define niche and target market
- Outline business goals
- Create financial forecasts
- Develop a growth strategy

Legal and Regulatory

- Register the business entity
- Obtain licenses and permits
- Ensure tax compliance
- Secure insurance policies

Logistics and Warehouse

- Select a strategic location
- Lease or purchase space
- Acquire management system
- Implement security measures

Supplier and Inventory

- Establish contact with suppliers
- Negotiate supply contracts
- Organize inventory tracking
- Manage stock levels efficiently

Sales and Marketing

- Build a sales team
- Develop marketing materials
- Attend trade shows and events
- Launch online campaigns

Technology and Systems

- Invest in an ERP system
- Set up CRM
- Utilize e-commerce platforms
- Implement data analytics

Go-to Resources for Starting a Distribution Business

Supplier Directories

- [ThomasNet](#)
- [Alibaba](#)
- [Global Sources](#)

Logistics and Warehouse

- [Fishbowl Inventory](#)
- [NetSuite](#)
- [SAP](#)

Business & Accounting

- [ZenBusiness](#)
- [Northwest Registered Agent](#)
- [FreshBooks](#)
- [MyCorporation](#)

Useful Tools

- [Logo Generator](#)
- [QR Code Generator](#)
- [Invoice Generator](#)

*All of the resources are clickable links