# Checklist For Starting a **Starting a Pawn Shop**

# **Business Planning**

- O Research industry specifics
- Define target market
- Outline operational procedures
- O Project financials

# Legal Requirements

- Register business name
- Obtain federal EIN
- Secure state licenses
- Local zoning approvals

## **Location Setup**

- Select high-traffic area
- Negotiate lease terms
- Purchase security systems
- O Design store layout

## **Inventory Acquisition**

- Source initial items
- Set buying criteria
- O Develop pricing model
- O Implement inventory system

# **Financial Management**

- Open business accounts
- Arrange credit lines
- Set up accounting system
- Plan for cash flow management

# Staffing

- Hire experienced staff
- Conduct training
- Establish payroll system
- Develop employee policies

# **Marketing and Sales**

- Launch promotional campaigns
- O Develop online presence
- Engage community
- Track marketing effectiveness

## Go-to Resources for Starting a Pawn Shop

### Security Systems

ADT

Vivint

## Inventory Management

- PawnMaster
- Bravo Pawn Systems

### **Business & Accounting**

- ZenBusiness
- Northwest Registered Agent
- FreshBooks
- MyCorporation



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