

Checklist For Starting a Hospice Business

Conduct Market Research

- Analyze local healthcare needs
- Study demographic trends
- Evaluate competitor services
- Identify potential partnerships
- Gather input from providers

Develop a Business Plan

- Define mission and vision
- Outline service offerings
- Project financials
- Plan staffing requirements
- Include marketing strategies

Licensing and Accreditation

- Obtain healthcare provider license
- Seek Medicare and Medicaid
- Apply for accreditation
- Register with health departments
- Ensure compliance with laws

Secure Financing

- Explore loan options
- Consider investors or partnerships
- Prepare a detailed budget
- Plan for cash flow management
- Estimate startup and operational costs

Location and Facilities

- Choose an accessible location
- Lease or purchase property
- Design patient-friendly facilities
- Ensure ADA compliance
- Equip with medical and office supplies

Recruitment and Training

- Hire qualified medical staff
- Recruit administrative personnel
- Develop comprehensive training programs
- Implement patient care protocols
- Focus on continuous education

Marketing and Community

- Build a professional website
- Develop referral networks with doctors
- Participate in community events
- Create informative brochures
- Utilize patient testimonials

Go-to Resources for Starting a Hospice Business

Medical Supplies

- [McKesson Medical-Surgical](#)
- [Medline Industries](#)
- [Henry Schein](#)

Regulatory

- [CMS](#)
- [JCAHO](#)

Business & Accounting

- [ZenBusiness](#)
- [Northwest Registered Agent](#)
- [FreshBooks](#)
- [MyCorporation](#)

Useful Tools

- [Lean Canvas Generator](#)
- [Invoice Generator](#)

*All of the resources are clickable links