Checklist For Starting a Copywriting Business

Define Your Niche

- Identify your area of expertise
- O Research market demand
- Select target industries
- Analyze competition
- Focus on a unique angle or style

Business Structure

- Choose a business structure
- Register the business
- Apply for necessary licenses
- \bigcirc Set up a tax identification number
- Protect intellectual property

Setup Your Workspace

- Create a dedicated home office
- Equip with necessary technology
- Invest in professional software
- Ensure high-speed internet access
- Organize for productivity

Develop Your Portfolio

- Compile sample works
- Create case studies
- Showcase diverse capabilities
- O Highlight client testimonials
- Regularly update with new projects

Marketing and Branding

- O Develop a brand identity
- O Build a professional website
- Utilize SEO to attract traffic
- Engage on social media
- Network with potential clients

Client Acquisition

- Implement CRM systems
- Offer free consultations
- Set clear contracts and rates
- O Provide excellent customer service
- Ask for referrals and testimonials

Go-to Resources for Starting a Copywriting Business

Project Management

- <u>Trello</u>
- <u>Asana</u>
- Notion

SEO Tools

- <u>SEMrush</u>
- <u>Ahrefs</u>Moz

Business & Accounting

- ZenBusiness
- Northwest Registered Agent
- FreshBooks
- MyCorporation



Useful Tools • SWOT Analysis Generator • Lean Canvas Generator

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